



Publisher **Debra A. Levy**
Extension 111 • deb@glass.com

Contributing Editor **Leslie Shaver**
Extension 145 • lshaver@glass.com

Assistant Editors **Penny Beverage**
Extension 114 • pbeverage@glass.com
Ellen Giard
Extension 118 • egiard@glass.com

Art Directors **Jennifer Moldovan**
Extension 120 • jmoldovan@glass.com
Marcia D. Malinowski
mmalinowski@glass.com

Advertising Coordinator **Janeen Cipriani**
Extension 112 • jcipriani@glass.com

Marketing Manager **Holly Carter**
Extension 123 • hcarter@glass.com

Exhibit Manager **Tina Czar**
Extension 115 • tczar@glass.com

Meetings Coordinator **Andrea Coron**
Extension 127 • acoron@glass.com

Manager of Info. Services **Jason Schloer**
Extension 116 • jschloer@glass.com

CIC/Electronic Media **Anthony Presley**
apresley@glass.com

Administrative Assistant **Tasha Carter**
Extension 0 • tcarter@glass.com

Contributing Columnists Steve Coyle David Taylor
Walt Gorman Chuck Lloyd
Catherine Howard Donovan Trana

Published by Key Communications Inc.
385 Garrisonville Road, Suite 116
Stafford, VA 22554
540/720-5584; fax 540/720-5687

Advertising Offices:

Northeast & Eastern Canada **Brian Welsh, Rocco Zegalia**
bwelsh@glass.com
rzegalia@glass.com
120 Bethlehem Pike, Suite 99
Colmar, PA 18915
215/822-7600
215/822-0450

Midwest **Lisa Naugle O'Connor**
loconnor@glass.com
2400 East Devon Avenue, Suite 380
Des Plaines, IL 60018
847/699-6265
847/699-8681

Southeast **Scott Rickles**
srickles@glass.com
580 Jacaranda Court
Alpharetta, GA 30022
770/664-4567
770/740-1399

West Coast & Western Canada **Ed Mitchell**
emitchell@glass.com
458 N. Oakhurst Drive #204
Beverly Hills, CA 90210
310/273-9422
310/273-9423

Europe & Asia **Patrick Connolly**
patco@glass.com
699 Kings Road
Westcliff on Sea
Essex SS0 8PH ENGLAND
(44) 1-702-477341
(44) 1-702-477559

All Others **Contact Publisher Directly**

BPA membership applied for,
November 2000

Milestones

by Debra Levy

IT'S SATURDAY, MARCH 17, 2001, and a beautiful, blue-skied, 85-degree day in a windowless room at a hotel in Miami Beach, Fla. It's also the end of a long week at one of the industry's larger trade shows. After such a hectic intense week, most people would either want to head home or to the beach.

Yet for a small group of dedicated and determined auto glass industry leaders, both the sun and home were still at least a day away. That's because these 30 or so of the members of the Auto Glass Replacement Safety Standards Committee (AGRSS) were toiling through language, determined to put the finishing touches on a document that has been in the works for nearly three years. (See the related news story on page 12.)

And what a document it is. For the first time the AGR industry will have a standard for the type of work it does. Until now, everyone had their own definition of a safe installation. Now there will be one standard.

The standard is a culmination of a lot of effort, dedication and resources from a variety of companies that donated their time and effort to make it a reality. In addition, a number of companies have donated funding to get and keep the project going. It has been brought to fruition under the leadership of its able chairs: first, former Independent Glass Association president Carl Jolliff of Jolliff Glass, who had the idea and today, Cindy Minon of JC's Glass in Phoenix, Ariz.

Organizations that have provided

funding include:

- Allied Glass Enterprises;
- Auto Glass Specialists;
- Carlite;
- Diamond-Triumph Auto Glass;
- Independent Glass Association;
- JC'S Glass;
- Key Communications Inc.;
- Performance Achievement Group;
- Pro-Tech Auto Glass;
- Serf Associates;
- S&H Auto Glass;
- Sika Corporation;
- Sommer & Maca Industries.

I personally think this is one of the most important initiatives the industry has undertaken in the past 20 years, and I applaud all those involved. You'll be hearing much more about AGRSS and how you can benefit from it and become involved with it in the future.

It is a true milestone for the AGR industry.

And speaking of milestones, I can't help but mention one of our own this month. This issue represents the largest AGR magazine ever published. In just one short year, we have reached 76 pages—a feat our sister publication, USGlass, took nearly five years to accomplish. To the best of my knowledge, it is the largest auto glass-related magazine ever published.

We have tried very hard to create a magazine that treats the industry professionally and provides information and insight that readers can't get elsewhere. It's been a great ride so far. Thanks for being part of it.

-Deb